



## Experience the performance of a D-Link Switch. Obligation Free!

When thinking switches for your customers think D-Link. You can now install one of D-link's switches at your customer's premises to make sure it works perfectly before purchasing. It is the ideal way to make sure your customer is satisfied with what they get and satisfied with you. Obligation Free!

And of course, by thinking D-Link, you get more than just a free switch test drive. You also earn POINTS on the Think D-Link Think Rewards Programme. You earn for successfully installing one of the selected D-Link switches on your customer's network. And if you convert the installation to a sale, you earn more.

**Wireless Switching Products now included**

### TEST DRIVE A D-LINK SWITCH. OBLIGATION FREE!

- Test Drive a D-Link Switch for Free
- Earn POINTS to swap for rewards
- Ideal for customers with 20 to 250 users\*
- Two week evaluation period
- *Now Available* countrywide
- Includes a free *Network Assessment*
- Includes free *Installation Training*
- Only available on selected models



\* customers with more users may qualify to participate but will be evaluated on a case-by-case basis

### TEST DRIVE A D-LINK SWITCH

Selecting the right switch for your customer could not be easier. And you can do it now - obligation free. Simply, offer your customer a two-week obligation free installation of one of the qualifying D-Link switches to test.

And we will help you to assess your customer's network onsite to determine which of the available switches are just right for your customer's environment.

## BOOK YOUR TEST DRIVE TODAY!

To participate and book your customers Test Drive today, you must:

1. complete the attached Registration Form for each installation.
2. return the Registration Form via fax to 012 661-7122 or email it to: marketing@d-link.co.za.
3. D-Link will contact you to arrange your Test Drive and schedule the Network Assessment and free installation training.

## Included Free!

- Network Assessment
- Installation Training

## QUALIFYING PRODUCTS

Only selected switches are available for a obligation free installation at customers sites, including:



DES-1228  
Web Smart Fast Ethernet Switch



DES-1228P  
Web Smart Fast Ethernet Switch



DES-3526  
Stackable Layer 2 Switch



DGS-3100-24  
Managed Gigabit  
Layer 2 Stackable Switch



DGS-3200-10  
Managed Gigabit Layer 2 Switch



DGS-1216T  
Web Smart Gigabit Switch



DGS-1224T  
Web Smart Gigabit Switch



DGS-1248T  
Web Smart Gigabit Switch



DWS-3024  
L2+ Gigabit Wireless Switches



DWS-3026  
L2+ Gigabit Wireless Switches



DWL-3500AP Wireless Switching  
108 G Access Point



DWL-8500AP Wireless Switching  
108 AG Access Point

NEW!

## EARNING YOUR REWARD

You earn POINTS for successfully installing a demo switch at your customers site and for converting the installation to a sale.

### For successfully installing a switch

- Web Smart Fast Ethernet Switch (DES-1228) - 1000 POINTS
- Web Smart Fast Ethernet Switch (DES-1228P) - 2000 POINTS
- Stackable Layer 2 Switch (DES-3526) - 1500 POINTS
- Managed Gigabit Layer 2 Stackable Switch (DGS-3100-24) - 2000 POINTS
- Managed Gigabit Layer 2 Switch (DGS-3200-10) - 500 POINTS
- Web Smart Gigabit Switch (DGS-1216T) - 500 POINTS
- Web Smart Gigabit Switch (DGS-1224T) - 1000 POINTS
- Web Smart Gigabit Switch (DGS-1248T) - 1000 POINTS
- L2+ Gigabit Wireless Switches (DWS-3024) - 2400 POINTS
- L2+ Gigabit Wireless Switches (DWS-3026) - 3000 POINTS
- Wireless Switching 108 G Access Point (DWL-3500AP) - 500 POINTS
- Wireless Switching 108 AG Access Point (DWL-8500AP) - 500 POINTS

### For converting the installation to a sale

- Web Smart Fast Ethernet Switch (DES-1228) - 500 POINTS
- Web Smart Fast Ethernet Switch (DES-1228P) - 1000 POINTS
- Stackable Layer 2 Switch (DES-3526) - 750 POINTS
- Managed Gigabit Layer 2 Stackable Switch (DGS-3100-24) - 1000 POINTS
- Managed Gigabit Layer 2 Switch (DGS-3200-10) - 250 POINTS
- Web Smart Gigabit Switch (DGS-1216T) - 250 POINTS
- Web Smart Gigabit Switch (DGS-1224T) - 500 POINTS
- Web Smart Gigabit Switch (DGS-1248T) - 500 POINTS
- L2+ Gigabit Wireless Switches (DWS-3024) - 1200 POINTS
- L2+ Gigabit Wireless Switches (DWS-3026) - 1500 POINTS
- Wireless Switching 108 G Access Point (DWL-3500AP) - 250 POINTS
- Wireless Switching 108 AG Access Point (DWL-8500AP) - 250 POINTS

For more information visit  
[www.pluspoints.co.za](http://www.pluspoints.co.za) or [www.d-link.co.za](http://www.d-link.co.za)



TEST  
DRIVE

## TERMS & CONDITIONS

1. Dealers must book their Test Drive by sending an email to marketing@d-link.co.za with the required information.
2. Demo products are allocated based on availability and cannot be guaranteed.
3. D-Link will visit the customer with the reseller to analyse the customers network and determine requirements.
4. D-Link to give installation training to reseller and end-user at D-Link office's in Centurion or on-site at client.
5. End-user to evaluate equipment for maximum period of 2 weeks from installation.
6. If equipment is not returned by the reseller within 2 weeks no POINTS will be earned by the reseller.
7. The evaluation period can be extended on request of the customer and the extension is at the sole discretion of D-Link.
8. Demo equipment must be returned in its original state with all documentation and packaging.
9. The reseller must keep D-Link informed as to the progress of the evaluation and of its eventual findings and conclusions.
10. If converted to a sale, the reseller will be awarded with the corresponding POINTS.

## Test Drive Registration Form

To participate in the D-Link Test Drive Programme, complete the registration form here and send back to us via email or fax.

## Fax or Email!

Send your registration form by email to [marketing@d-link.co.za](mailto:marketing@d-link.co.za) or fax it to 012 661-7122.

## Test Drive Registration Form

Name and Surname: .....

Company name: .....

Address: .....

Work telephone number: .....

Cell: .....

E-mail address: .....

URL: .....

Which distributor do you buy from? .....

## End-user Information

Name and surname: .....

Company name: .....

Address: .....

Work telephone number: .....

e-mail address: .....

URL: .....

How many users are currently on the network? .....

What are your customer's objectives? .....

E-mail the completed form to [marketing@d-link.co.za](mailto:marketing@d-link.co.za) or fax it to 012 661-7122. D-Link will contact you to arrange your test drive, schedule the Network Assessment and free installation training.

**D-Link**<sup>®</sup>  
Building Networks for People

